

Successfully transitioning ownership and leadership of a business is a complex process that requires more time and involves more elements than you think — all the more reason to start now.

Whether transition is years away or already on the horizon, clarity beats guesswork.

At OTMS, FMI's integrated team — spanning ownership transfer, leadership, compensation, ESOPs, M&A and governance — translates the financial, tax and organizational realities of succession into practical choices and actionable next steps. You'll leave with the proven framework and confidence to ask all the important questions plus the knowledge to choose a path that truly fits your firm.

## Why Attend?

- Receive dedicated 1:1 support from FMI experts
- Explore an integrated approach to your transition
- Discuss internal and external buyout strategies
- · Identify areas of development for your successors

## Is This Conference Right for You?

Ask yourself:

- What is the right timeline to transition ownership and do I know where to start?
- How can I maximize outcomes for owners, successors and the company?
- When will my successor be ready, and how will I close any readiness gaps?
- What governance will ensure accountability and stability after I step back?

If these questions resonate with you, it's time to build an action plan.

"FMI's OTMS conference was instrumental in helping me accomplish the most impactful and rewarding part of my career — passing on my life's work to a fourth generation of owners and managers and being part of their success."

Drew Hancock, Former CEO,
 Frank L. Blum Construction



## What You'll Leave With

- Guidance on how to approach valuation and compensation
- Side-by-side comparisons of ownership transition paths
- Clear criteria for identifying and developing next-generation leaders
- Practical governance models to align owners and management
- A continuity and risk checklist to protect the business long-term

"I found the different breakout sessions with the FMI facilitators to be most valuable. We were able to quickly identify what our biggest issues were for our company."

Jack Healy, OTMS Alumnus



For more information and to register, visit **fmicorp.com/OTMS**.

## Your **OTMS Team**

Gain strategic insights and personalized advice in the areas critical to ownership transition:



Matt Godwin Ownership Strategies & Valuation



Jake Appelman
Succession Management



Nathan Perkins Employee Stock Ownership Plans (ESOPs)



Priya Kapila Compensation Strategy



Alex Miller Mergers & Acquisitions



Michael Mangum
Owner Perspective & Governance