

OperationsLeader Advisory

We often promote our best superintendent or project manager to become our next project executive, director of operations or even COO. This person is often an expert in managing projects but has received almost no training or development on the core skills needed for their new role.

FMI recognizes that the largest challenge facing most contractor organizations today is the need to grow talent and there are fewer experienced professionals today that are ready to take on the roles of project executive, general superintendent, director of operations or chief operating officer.

More than

21% of all construction employees are older than 55 years.

Up **16%** from 14 years ago.

Skills Gaps Common for New Operations Leaders



Key Benefits

- ✓ Grow your operations leaders' toolkit to help them lead their teams and perform in their roles.
- ✓ Learn to prioritize time, effort and energy.
- ✓ Review your current work in progress, processes and tools.
- ✓ Educate your operations leaders on best practices and trends in operations management and project execution.
- ✓ Continue your process improvement journey, especially following operations implementation work with FMI.
- ✓ Help your operations leader drive better projects, project teams and outcomes.

You expect your operations leaders to have the deep knowledge, skills and experience to manage the most critical part of your organization: operations. Without focused skills development, many operations leaders struggle to be effective in their roles.

The core skills they need to be a best-in-class operations leaders are simply *different* than those of best-in-class project managers or superintendents.

Discover how we can partner with your key operations leaders to sharpen their skills and elevate performance to best-in-class standards.



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As a principal with FMI, Matt helps both general and self-performing contractors to solve business challenges related to project planning, execution, field leader development and financial performance. His work centers on helping contractors build and implement solutions that improve field productivity and long-term operational success.

Matt also leads FMI's peer groups business, which provides a forum for construction industry leaders to collaborate on proven success strategies and enhancing profit.

