

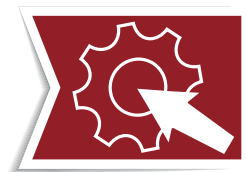


Project Manager Academy

TURN YOUR PROJECT MANAGERS INTO WORLD-CLASS PROJECT LEADERS



For program dates and registration information, visit us at
www.fminet.com/programs



About the Program

The basic techniques for managing projects — scheduling, budgeting and cost tracking — are well-known and available from many sources. But to join the ranks of “World-Class,” your project staff must learn to think and act like business owners with their own money and success at stake.

FMI's Project Manager Academy is built around four core themes:

- Profitable customer relationship development
- Powerful, integrated project teams
- Financial control of projects
- Planning of projects for profits and customer satisfaction

Throughout the Project Manager Academy experience, project managers and staff examine themselves, their organizations and their processes, learning how to transform themselves from talented builders into true project leaders.

Who Should Attend?

Anyone interested in developing exceptional project delivery capabilities:

- Project managers
- Project engineers / assistant project managers
- Project executives
- Superintendents, assistant superintendents, field engineers
- Vice presidents of operations / chief operations officers

Companies often find great benefit in having several team members experience Project Manager Academy at the same time, because it can help build common knowledge and accountability amongst colleagues and enables graduates to get better traction in applying industry best practices in their organization.

Benefits

Project Manager Academy is four days of intense, no-nonsense, total immersion into the business of construction that will fast-forward all attendees' career trajectories and contributions to their organizations. FMI's results-oriented approach transforms project managers into world-class project leaders, equipped with the business acumen, communication and leadership skills to own the outcomes of their projects. Throughout the program, project managers engage with their peers across the industry and across the country, opening their eyes to new methodologies and best practices.

Attendees leave the academy with an engrained mindset of a construction business owner – intimately aware of the financial and relationship risk at stake on every job and their responsibility to lead projects to successful outcomes for their organizations and their clients.

Why FMI?

For over 65 years, FMI has served the engineering and construction infrastructure and the built environment as a trusted advisor. FMI's Project Manager Academy instructors are committed to bringing their talents, energy and passion together to develop world-class project delivery experts in the construction industry. The faculty includes senior-level FMI staff who possess both project and financial management knowledge and experience. In addition to coaching at the Project Manager Academy, the instructors are highly respected consultants, authors and thought leaders in the construction industry around the world.

“ You will be pleasantly surprised at what you learn about yourself, peers, and teams that you never expected going in. ”

— **Bethany Kline,**
M.C. Dean

“ This course provides real-time benefits with instant feedback. The instructors are engaging and force you to really reflect on your own methods of dealing with people, both professionally and personally. ”

— **Michael Albanese**
Structure Tone

“ The Project Manager Academy will open your mind to explore dimensions about yourself and your job. ”

— **George Stephens**
Harder Mechanical Contractors

AGENDA

DAY 1

8:00 a.m. – 6:00 p.m.

DAY 2

8:00 a.m. – 7:30 p.m.

DAY 3

8:00 a.m. – 7:00 p.m.

DAY 4

8:00 a.m. – 3:00 p.m.

Management and Leadership

- Define “great” project leadership
- Differentiate between leadership and management
- Uncover the keys to exceptional leadership
- Learn how to motivate and inspire team performance

Project Planning and Startup

- Learn best-practices for identifying and managing project risk and opportunity
- Understand the importance of generating positive momentum on projects
- Optimize team communication, cooperation and collaboration

Personal Feedback

- Learn how to give and receive effective feedback
- Understand how feedback impacts organizational culture
- Gain self-awareness through PDP ProScan and 360° feedback

Customer-Focused Construction

- Understand the value of the customer to the individual, project and company
- Learn what customers really care about
- Discover tools and strategies to developing deep customer relationships

Time Management

- Examine the role of self-management in time management
- Learn how to delegate and prioritize
- Analyze work-life balance to optimize productivity
- Reflect on Time Mastery feedback and prioritize areas for improvement

Billings, Cash Flow and Closeout

- Understand why ‘Cash is King’ in the construction business
- Learn how to generate and maintain positive cash flow on your projects
- Discover what it takes closeout projects with intentionality and get paid

Productivity and Financial Management

- Understand your role in supporting the field to optimize productivity
- Examine the impacts of productivity on profitability
- Learn how to track and communicate KPIs for productivity and profitability
- Gain exposure to reading and understanding financial reporting

Change Order Management

- Learn how effectively manage change and minimize your company’s exposure
- Uncover strategies for managing and negotiating change orders
- Understand perspectives of all project stakeholders

Standards and Best Practices in Project Management

- Industry-leading practices for consistent project execution
- Assess the “gaps” in your organization’s operational processes
- Learn how to effectively implement and manage change

Ethics and Integrity in Project Management

- Your role in preserving your company’s relationships and reputation
- Explore your personal stance on ethics and integrity

Your Personal Action Plan

- Develop a meaningful and actionable plan to apply your takeaways from PMA
- Set personal and organizational objectives
- Establish metrics and milestones to hold yourself accountable
- Be a project leader, not a project witness

Registration Information:

The tuition includes all program instruction, materials and certificate of completion for continuing education credit. **Lodging is not included.** Please see website for logistical information, including course location, lodging, transportation and meals provided during the program.

Hotel Information:

FMI has reserved a block of rooms at the host hotel. We urge you to make your reservations as soon as you register for the program, as the room block does fill quickly. Please check our website for details.

Pricing:

\$6,800 for the first attendee

\$6,300 for each additional attendee
from the same company

For registration and more information:

www.fminet.com/programs
or call 800.669.1364

“

The invaluable experience and information provided during PMA is something that can and will benefit my personal and professional life.

”

— Anthony Swiacke
Wayne J. Griffin Electric



for the Built Environment

Cancellation — If you need to cancel your registration, we must receive your written cancellation at least five (5) business days prior to the start of the program. Your cancellation will result in a \$400 cancellation fee per registrant. Cancellations five (5) business days prior to the start of the program will result in a \$1,000 fee. *Please submit written notice to fmiregistrations@fminet.com.

Please note: If FMI cancels the event, your registration fee will be refunded. However, FMI cannot be held accountable for nonrefundable airline tickets or other expenses related to your travel to the event.

For questions regarding FMI's cancellation policy, please call 800.669.1364.

FMI reserves the right to change, add or cancel programs according to the needs of the industry.

Substitutions — If payment is received at the time of written notice, you can substitute a participant for a cancellation up to four (4) weeks prior to the start of the program. We must receive your written notice. *Please submit written notice to fmiregistrations@fminet.com

FMI Guarantee — If for any reason you are not satisfied with the program, please inform us by calling 800.866.1364. We will refund your tuition or give you a credit to use for another FMI program.



You can earn up to 28 hours of continuing education credits by completing the program. A certificate of completion will be awarded to you at the conclusion of the program. You may use this certificate for self-reporting purposes to many state and local continuing education entities.

FMI Corporation is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual programs for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417.

Website: www.nasba.org

Group Live | Advanced | Complete Assessments Prior to Attending



You can earn up to 37 PDU Contact Hours for PMP certification. FMI Corporation has been reviewed, and approved as a provider of project management training by the Project Management Institute (PMI).

FMI is a member of PMI's R.E.P. Program, and PMI does not specifically endorse, approve or warrant R.E.P.'s products, courses, publications or services.

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